



How **XELLZ**
Project Logistics
Management
Process benefits
our customers

Our believes

The core believe is to,

- ✘ have the leanest possible project organization
- ✘ have project specific processes to the max of its simplicity
- ✘ avoid duplication of work
- ✘ maintain the highest possible operational standards
- ✘ provide complete transparency
- ✘ have a 100% open book policy

Your benefits



What we have learned about the industry

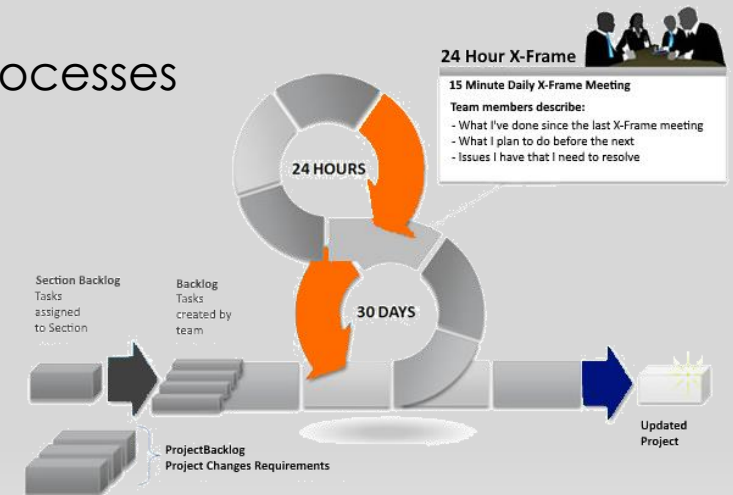
- ❖ Competition among EPC companies is growing
- ❖ More risk is being transferred from customers to EPC companies
- ❖ Customers demands are increasing
- ❖ Projects have tougher budgets and completion schedules
- ❖ Internal Project Logistics resources are diminishing across the board
- ❖ Increasing need for information requires sophisticated IT solutions
- ❖ Communication and expertise is key to a successful project!

What our EPC companies are looking for

- ❖ A trustful relationship with their service suppliers
- ❖ Cost transparency
- ❖ Operational transparency
- ❖ Well structured operational processes
- ❖ Avoiding duplication of work
- ❖ A communication process meeting all stakeholders demands
- ❖ EPC companies and service supplier to have the same interests and speaking the same language

The XELLZ way!

- ❖ XELLZ is building a global network of offices, ensuring the highest communication and operational standards in your region
- ❖ XELLZ is employing best-in-class project logistics managers only
- ❖ Our team is constantly trained, internally and externally
- ❖ XELLZ developed its own Project Logistics Management System “projeXsmart”
 - ❖ A successfully tried and tested system (large power systems corporation)
 - ❖ Streamlined communication to all stakeholders
 - ❖ One system for communication, documents, photos and processes
 - ❖ 100% operational transparency across the entire project
 - ❖ 100% control
- ❖ Our **xFrame** process model is applied to continuously improve the work process during the lifetime of a project



What we do

- ✘ Providing project logistics experts as your internal resource for all projects
- ✘ Feasibility and technical evaluations to support your engineering and procurement decisions
- ✘ Project logistics cost management
- ✘ Project logistics cost avoidance and savings programs
- ✘ Providing full **projeXsmart** capabilities



What we do

- ✘ Building the project logistics supply chain from the very start of the project
- ✘ Managing every step of the supply chain from start to finish
- ✘ Establishing global project teams to operate your project logistics
- ✘ Vendor selection based on your needs and not forwarders preferences
- ✘ Providing one channel for all communication and reporting

- ✘ Last but not least, XELLZ provides you with a fix fee upfront. So, no surprises!



Thank You

WWW.XELLZ.COM